Investor Presentation

October 2026

www.avantecorp.ca

DISCLAIMER

This presentation contains forward-looking statements and forward-looking information within the meaning of applicable securities laws. These statements relate to future events or future performance. All statements other than statements of historical fact may be forward- looking statements or information. Forward-looking statements and information are often, but not always, identified by the use of words such as "appear", "seek", "anticipate", "plan", "continue", "estimate", approximate", expect", "may", "will", "project", "predict", "potential", "targeting", "intend", "could", "might", "should", "believe", "would" and similar expressions. Forward-looking statements and information are provided for the purpose of providing information about the current expectations and plans of the management of the Company relating to the future. Readers are cautioned that reliance on such statements and information may not be appropriate for other purposes, such as making investment decisions. Since forward-looking statements and information address future events and conditions, by their very nature they involve inherent risks and uncertainties.

Actual results could differ materially from those currently anticipated due to a number of factors and risks. These include, but are not limited to, the risks associated with: primary healthcare sector in general; competition; that future results may vary from historical results; the availability and effective integration and operation of management information systems and other technologies; ability to mitigate against cyber security risks; ability to access sufficient capital from internal and external sources; changes in legislation, including but not limited to tax laws; and government regulations. Accordingly, readers should not place undue reliance on the forward- looking statements, timelines and information contained in this presentation. Readers are cautioned that the foregoing list of factors is not exhaustive.

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Overview

- **Leading technology platform providing best-in class security solutions to commercial & residential clients**
- **Leverages proprietary technology solutions including AI detection and analytics through our HALO platform**
- **Sustained organic growth complemented with strategic acquisitions**
- **Approximately 45% of revenue is recurring**
- **Consistently Adjusted EBITDA profitable, with improving margins**
- **Experienced management team with strong shareholder alignment, with insider ownership exceeding 40%**

Company Snapshot	
Head Office:	Toronto, ON
Founded:	1996
TTM Revenue (at Jun 30, 2026)	$38.5M
TTM Adj. EBITDA (at Jun 30, 2026)	$2.7M
TTM Recurring Revenue	$17.5M (45% of total)
Cash (at Jun 30, 2026)	$6.8M
Available Line of Credit	$12M undrawn
Shares Outstanding	26.6M Basic, 28.7M FD
Market Capitalization(2)	$46.5M

(1) March 31 Fiscal Year-End.
(2) As of November 2, 2026.

Executive Team

Emmanuel Mounouchos
FOUNDER and CEO

- Founded Avante Security Inc.; took the company public in 2008 and retains 15% ownership
- CEO since March 30, 2022; previously stepped down as Co-CEO in 2015
- Founded Omni Security Inc.; member of ASIS Canada and CANASA; Ryerson University graduate

Raj Kapoor
CFO

- Former VP, Finance and Operations at iJoin Technologies and Baymount Inc.
- Former CFO at BizXchange Inc. and VP, Finance and Administration at Optimus SBR Inc.
- Certified Management Accountant; Bachelor of Arts, University of Toronto

Ted Rajanayagam
Vice President – Technology

- Accomplished technology and operations leader with extensive experience in digital transformation, customer success, and service innovation
- Oversees Avante's technology strategy, including product modernization, infrastructure, and implementation of AI-driven
- Former Vice President of Customer Operations at Notified, leading international service teams and delivering large-scale operational and digital improvements

Frank Pietrobono
Vice President & General Manager – Global Sales and Marketing

- 30-year veteran sales leader with extensive experience in the Electronic Security industry
- Active participant in industry associations such as SIA, ASIS, CANASA, and TMA
- Held senior positions at Kantech, DSC, Tyco International, and AlarmForce

Alessandro Martello
Founder and CEO of NSSG

- Previously Director of Special Operations for a large International private security company
- Former Special Forces Detachment Leader within the Italian Army
- Member of ASIS International and member in the Crisis Management & Business Continuity Steering Committee and member within The Security Institute

Long-Standing History of Providing Superior Service

Problems with the Security Industry

- Typically only one service provided by each company
- No sophistication – physical security tends to be uniformed guards with a low billable rate
- Few options available for high-risk situations
- Limited options for high net-worth families
- Travel and transport security is underserved
- Traditional providers offer generic service for all customers

AVANTECORP

For over 25 years, Avante has been managing risk and providing security solutions for:

- ✓ **high net worth homes**
- ✓ **high profile individuals**
- ✓ **high profile businesses**

The *Avante* brand is known for white-glove security service and unique solutions catered to its clients

Our Clients

BlackBerry

intact
INSURANCE

Bell

cbn
CANADIAN
BANK NOTE
COMPANY, LIMITED

CIBC

WORLD
QUANT

ONEX

TD

ROGERS

verizon

CTV

FAIRFAX
FINANCIAL HOLDINGS LIMITED

Q corporation

AVANTECORP

Delivering enhanced security solutions
powered by advanced technology.

Security Systems

State-of-the-art burglar alarms, integrated camera systems, and 24/7 professional monitoring

Protective Services

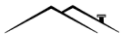
A full range of physical protection, including highly trained executive security operatives, secure driving, rapid alarm response, and mobile patrols.

Halo Technology

AI-powered security for residential, commercial, and institutional spaces. From intelligent surveillance systems to MAST mobile towers.

Avante Black

Discreet, specialized services worldwide, including secure international travel and transport, complex investigations, and covert operations.



Homeworxx

Premium home management services, from vetted trades and maintenance to The Reserve, our luxury vehicle storage and concierge solution.

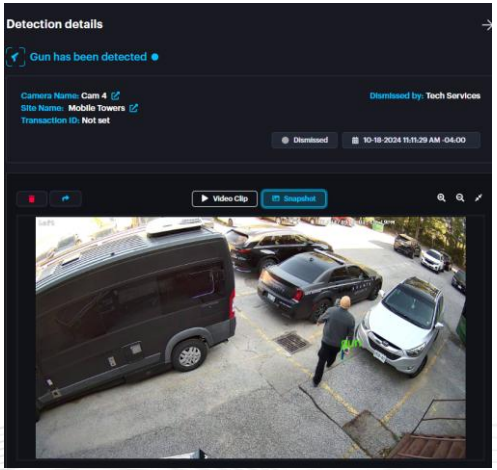
Avante Corp (TSXV: XX) is a Toronto-based provider of high-end security services. We acquire and build leading businesses that deliver mission-critical solutions, continuously innovating to help customers achieve their goals. Backed by an experienced team and proven growth, we're expanding a strong portfolio to create value for both customers and shareholders.

AVANTECORP.COM (TSXV: XX)

HALO – AI-Powered Video Analytics

HALO is Avante's proprietary video analytics platform, turning existing camera networks into real-time threat detection

- AI identifies weapons, trespassers and physical altercations in real time, including gun detection and facial recognition
- Detections are sent to the Avante Control Center for live monitoring and automated response coordination, with two-way voice communication
- Self-learning, pattern-based algorithms recognize movements and characteristics, and improve with use
- Core Analytics is approved by the DOD for use in U.S. nuclear facilities, offering advanced security through AI video analytics.
- Hardware-agnostic software that works with existing cameras and infrastructure

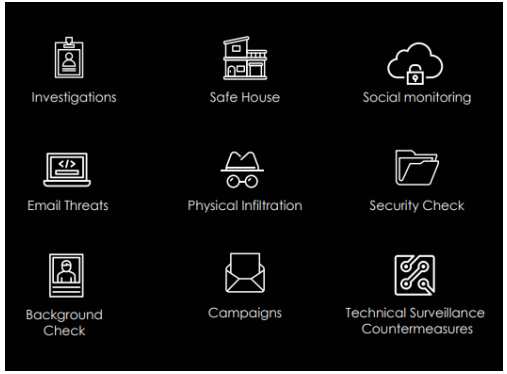


MAST – Mobile Automated Surveillance Tower

MAST brings HALO's AI-powered video analytics to any site in a self-contained, portable rental unit

- MAST is an un-manned, solar-powered wireless communications security tower
- HALO's AI video analytics run on every MAST unit, detecting weapons, trespassers and suspicious activity in real time
- Every deployment links to the Avante Control Center for live monitoring and automated response coordination
- Multiple units form a local perimeter network that can be deployed and repositioned as site needs change
- Strong pipeline across multiple industries including commercial & retail parking, construction, events, law enforcement, and internationally (Europe & Africa)

AVANTE BLACK



Launched in 2023, *Avante Black* offers an unprecedented level of Executive Client Experience

- Avante Specialized services including international transport and bodyguarding, conducting background checks, email tracking, ethical hacking, corporate network security, sentiment analysis, global evacuations and extractions, unique investigations worldwide, corporate espionage, and family wealth conflicts.
- Adj. EBITDA growth driven by:
  - Strong demand and pipeline for specialized security services
  - Our worldwide footprint enables us to service clients around the globe
  - Clients are willing to pay premium pricing for executive quality
  - Lack of competition in very high end and high-quality security services
- The service now accounts for **over 10%** of the Company's total revenues.

North Star Support Group (NSSG)

55% ownership acquired in September 2023

NSSG is a global risk and crisis management company executing strategic advisory and bespoke implementation solutions for international businesses operating in challenging security environments and complex jurisdictions

- Serves multinational clients, including Fortune 500 companies, in complex, high-risk jurisdictions.
- Delivered **67%** revenue growth in FY2026 vs. FY2025, driven by strengthened commercial execution, improved global sales practices, and rising demand for specialized risk-management services, including 97% growth in NSSG's Consulting division.
- Offices and representation across key regions: Europe, Middle East, North America, Africa - leveraging global footprint to support multinational clients.
- Integrates with Avante's technology platforms, combining frontline risk services with innovation, intelligence, and tech-driven security solutions.

Proven Acquisition Model

Avante has a proven track record of executing acquisitions that deliver returns and drive value throughout the investment cycle

NSSG®
an AVANTE company

North Star Support Group

Global Security Company

INTO ELECTRONICS

INTO Electronics Inc.

High-Rise Security Experts

Watermark SECURITY Inc.

Watermark Security Inc.

Security Services | Muskoka Region

LVS
Smart Systems. Simple Solutions.

LVS Inc.

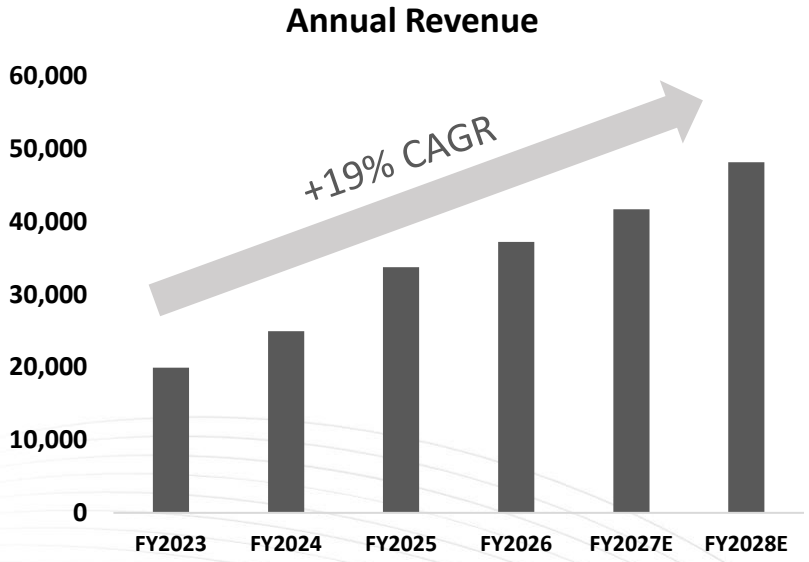
Commercial and Residential Security

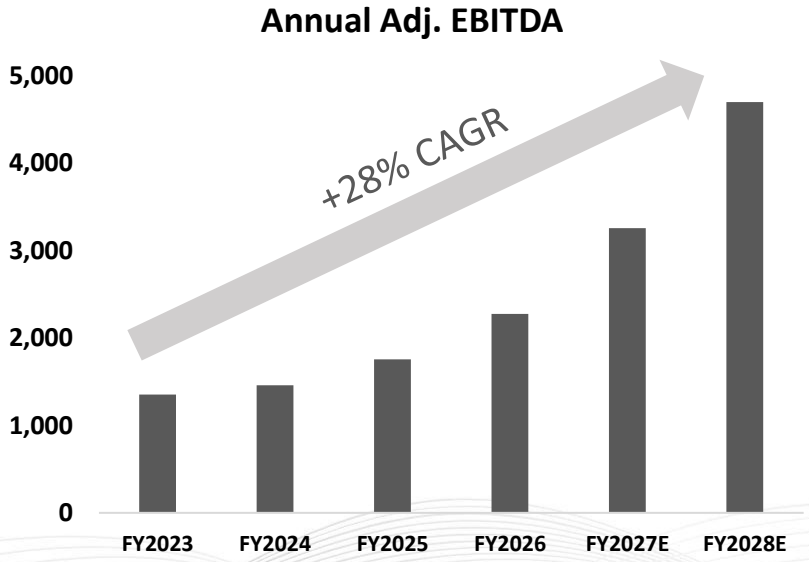
C&B ALARMS LTD.
Serving Muskoka and Area Since 1977

C&B Alarms.

Security Services | Muskoka Region

Continuous Annual Growth

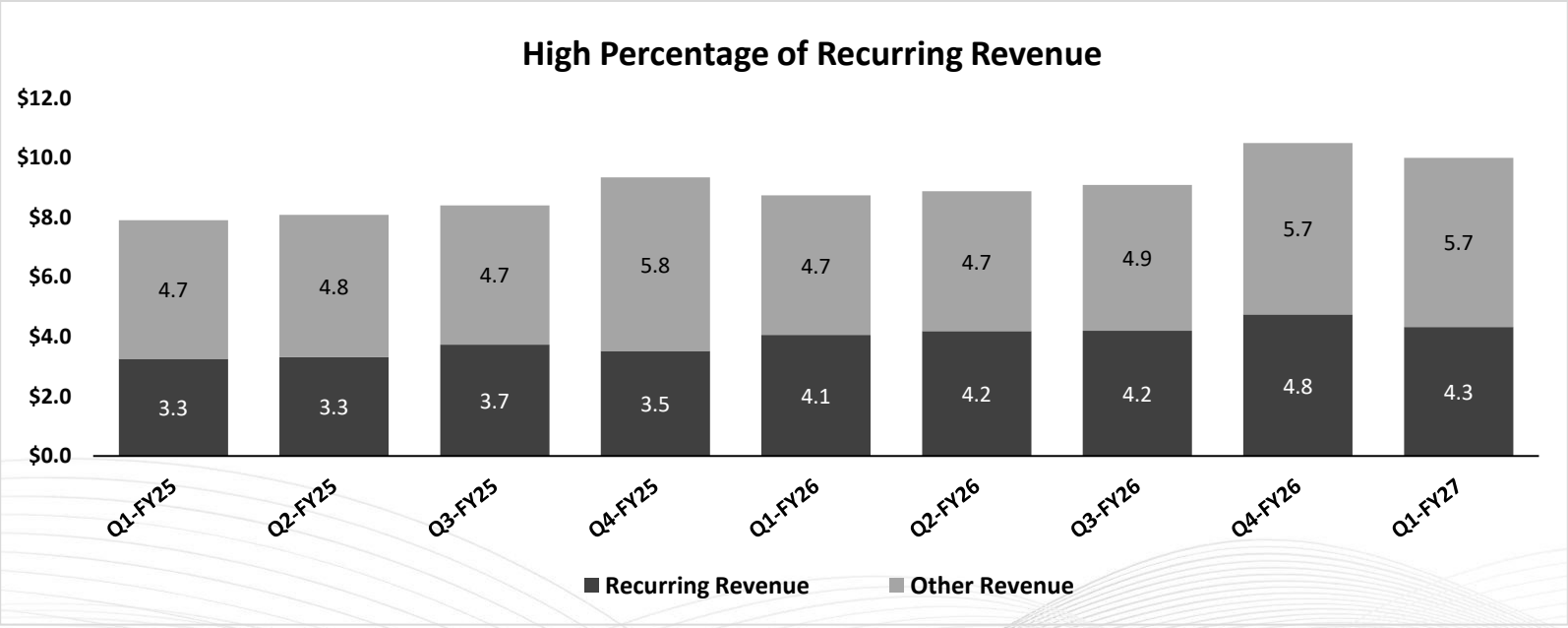




**FY2027 and FY2028 revenue and EBITDA estimates based on analyst consensus sourced from S&P Capital IQ*

**March 31 Fiscal-year end*

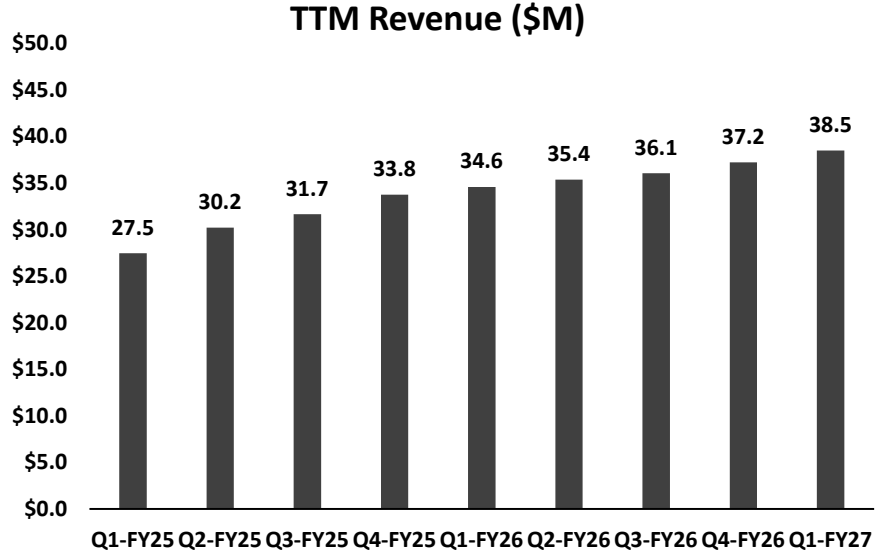
Predictable Business Model

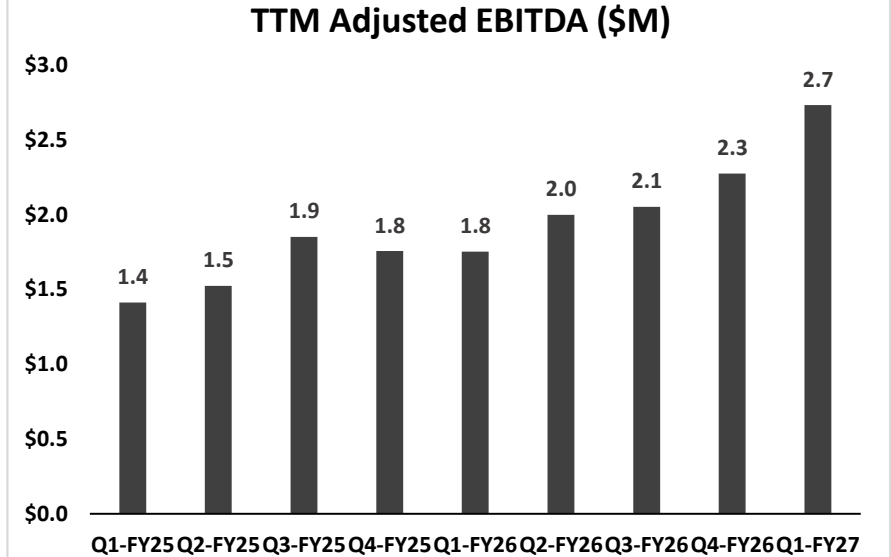


We maintain a 98% client retention and renewal rate with our annual contracts.

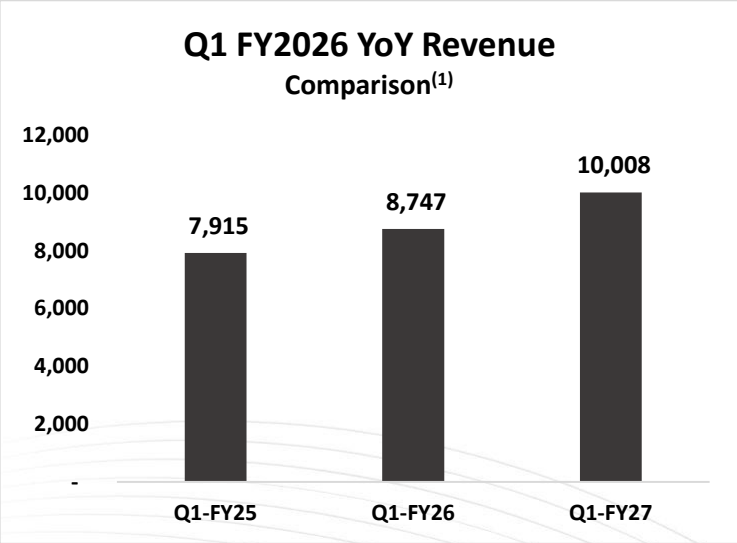
TTM Financial Performance

Consistent Growth Reflected in TTM Performance





Quarterly Results – Q1 FY2027 (Ending June. 30, 2026)



- ✓ **Revenue increased 14% from $8.7M in Q1-FY26 to $10.0M in Q1-FY27**
- ✓ **Monthly recurring revenue increased by 7% YoY**

(1) March 31 Fiscal Year-End.

Share Price and Capitalization

Valuation	
Closing Price (as of Nov. 2, 2026):	$1.75
	C$ (M)
Market Cap – Basic	$ 46.6
Less Cash (Jun. 30, 2026)	$ 6.8
EV	$ 39.8
Capitalization	
	Shares (M)
Basic Common Shares (Jun. 30, 2026)	26.7
Options	2.1
Fully Diluted Shares	28.8
Ownership	
Management and Board	21.9%
Major Shareholder – Fairfax	19.9%

Analyst Target Price (Beacon Securities): **$2.75**

Board of Directors

Emmanuel Mounouchos
BOARD CHAIR

- Founded Avante Security Inc. in 1996
- Manny stepped down from his role as Co-CEO of the Corporation in 2015 before rejoining the Corporation in 2018 as a consultant and became CEO on March 30, 2022

Wendy Taramoto
LEAD DIRECTOR

- Senior investment management professional with an affiliate of Fairfax Financial Holdings Limited since 2018
- Audit committee financial expert under NYSE and SEC rules

Dan Argiros
DIRECTOR

- President and CEO of Conundrum Capital Corporation
- Founder and Chairman of Arch Corporation

Rob Klopot
DIRECTOR

- President and CEO of The Forest Hill Group
- Quintessentially Canada, DECK Agency Inc. and Every Last Detail FCP

Jonathan Pollack
DIRECTOR

- President of Samacha Capital
- Previously served as CFO of AcuityAds Holdings and Kaboose Inc., with extensive experience scaling technology-focused businesses
- Has served on the boards of multiple public, private, and philanthropic organizations

Investment Highlights

- ✓ **Established security provider serving commercial and residential clients since**
- ✓ **AI-powered technology platform, including HALO video analytics and MAST mobile deployments**
- ✓ **Sustained organic growth driven by HALO, complemented by strategic acquisitions**
- ✓ **Growing recurring revenue base, with TTM ARR of $17.5M (~45% of total revenue)**
- ✓ **Consistently Adjusted EBITDA profitable, with improving margins (8.2% in Q1-2027)**
- ✓ **Strong balance sheet: $6.8M cash and $12M undrawn credit facility to fund growth**
- ✓ **Experienced management team with insider ownership exceeding 40%**

Appendix

Avante Verified / Human-in-the-Loop (Halo Video Monitoring)

Avante's Human-in-the-Loop combines Halo's AI video analytics with the knowledge of human operatives to deliver real-time verification of intruders, weapons, or fights.

- Structured as **"Avante Verified"** in the USA, the service is primarily focused on **enhancing school safety.**
- Currently deployed across four schools in Canada and the USA, Artesia School Board (New Mexico) is engaged in active discussions with other school districts.

- ✓ **Superior Monitoring and Security:** Features include HALO's AI-powered **visual gun detection** and EAGL **auditory gunshot tracking**
- ✓ **Validated Threat Detection:** Suspicious activity flagged by AI is verified by Avante's Control Centre Team, who assess context and take appropriate action, reducing false alarms
- ✓ **Standards-Based Protection:** Avante Verified complies with the **NFPA 3000 ASHER** standard, ensuring adherence to national best practices for active shooter response and emergency preparedness.

Other Innovative Services

Avante utilizes partnerships and technology to provide innovative services and solutions to its clients, all supported by the well known *Avante* brand

Argus **App & Button**	✪ Can request immediate help from Avante anywhere in the world with just a tap on the Argus app or Button ✪ Immediate access to Avante Security's team, protection and real-time safety solutions, global medical assistance, and advanced location tracking
HOMEWORXX LUXURY HOME MANAGEMENT	✪ *Luxury home management* – vetted one-stop shop for all home needs, including seasonal management, landscaping, cleaning and home fortification with Avante's innovative "Safe Haven" design entry systems ✪ Services provided by rigorously vetted experts at preferred contractor pricing ✪ Introducing house sitting services soon
R THE RESERVE	✪ Climate-controlled short- and long-term vehicle storage and protection facility with 24/7 security, live monitoring, and a steel-reinforced gating system, formerly known as *ToyBoxx* ✪ Enhancing to *The Reserve* to provide storage of art, wine and safety deposit box mobile services